



# BGO and Aditya Birla Sun Life AMC Ltd. provide INR 350 Crore financing for Namo Realtech's residential development in Gurgaon

**Mumbai, India – July 28, 2025** – BGO and Aditya Birla Sun Life AMC Ltd. had announced their collaboration to form a structured credit investment vehicle in June 2022, offering strategic financing solutions for transformative projects. The collaboration brought together two established investment managers in both the domestic and international markets. Ever since, the platform has successfully committed to 9 projects across 5 cities focusing on post approval projects with established real estate partners.

In its latest transaction, the real estate credit platform of BGO and Aditya Birla Sun Life AMC Ltd. has provided INR 350 crore in debt funding to Namo Realtech to fund its expansion in the real estate sector.

This transaction is a testament of the platform's commitment to provide structured credit solutions to real estate partners. With the Namo Realtech deal, the platform has committed USD \$100 Million across 10 deals with ~7.8 Mn sqft of area under management. With the robust deal pipeline under negotiation and a thriving Indian real estate market, the platform targets to achieve USD 1 Billion of deployed capital under this strategy by 2028.

This financing underscores the platform's commitment to supporting high-quality real estate developments and strengthening its presence in India's growing property sector. AZB & Partners, Quantum and Trilegal acted as advisors on the transaction.

Namo Realtech continues to expand its footprint in the Indian real estate market, with a focus on delivering high-quality residential developments. Following the success of Max Estate 360, the company is gearing up to launch its next project, a premium residential project in Gurgaon in collaboration with Max Estates, which is designed to offer contemporary living spaces with superior amenities. Namo Realtech remains committed to driving innovation in real estate and meeting the evolving needs of homebuyers.

Commenting on the funding, A Balasubramanian, Managing Director & CEO, Aditya Birla Sun Life AMC Ltd., said "We remain dedicated to providing strategic real estate credit solutions that foster growth and innovation in India's property sector. India's real estate sector has seen an increasing transformation in recent years with the help of government initiatives like GST and RERA. The funding is a testament to our shared vision of supporting high-value projects and driving long-term value creation."

**Bharat Khanna, Head of India at BGO**, commented "We are pleased to support Namo Realtech's expansion through this funding, reinforcing our belief in India's thriving real estate market. India's residential market continues to show strong potential, and this transaction reflects our confidence in its sustained growth.

**Mohit Jain, Managing Director at Namo Realtech**, stated "This funding represents a pivotal step in strengthening our real estate business and expanding our footprint across various other strategic initiatives. As we continue to scale, this investment will allow us to accelerate our future plans with regard to new projects that are already in the pipeline and at fairly advanced stages of discussion with other potential collaborators."

#### **About BGO**



## Aditya Birla Sun Life AMC Ltd.



BGO is a leading, global real estate investment management advisor and a globally-recognized provider of real estate services. BGO serves the interests of more than 750 institutional clients with approximately \$86 billion USD of assets under management (as of March 31, 2025) and expertise in the asset management of office, industrial, multi-residential, retail and hospitality property across the globe. BGO has offices in 27 cities across thirteen countries with deep, local knowledge, experience, and extensive networks in the regions where we invest in and manage real estate assets on behalf of our clients in primary, secondary and co-investment markets. BGO is a part of SLC Management, the institutional alternatives and traditional asset management business of Sun Life.

The assets under management shown above includes real estate equity and mortgage investments managed by the BGO group of companies and their affiliates, and as of 1Q21, includes certain uncalled capital commitments for discretionary capital until they are legally expired and excludes certain uncalled capital commitments where the investor has complete discretion over investment.

For more information, please visit www.bgo.com

#### About Aditya Birla Sun Life AMC Limited

Aditya Birla Sun Life AMC Limited (ABSLAMC) was incorporated in the year 1994. Aditya Birla Capital Limited and Sun Life (India) AMC Investments Inc. are the promoters and major shareholders of the Company.

ABSLAMC is primarily the investment manager of Aditya Birla Sun Life Mutual Fund, a registered trust under the Indian Trusts Act, 1882. ABSLAMC also operates multiple alternate strategies including Portfolio Management Services, Real Estate Investments and Alternative Investment Funds. ABSLAMC is one of the leading asset managers in India, servicing around 10.6 million investor folios with a pan India presence across 300+ locations and overall AUM of Rs. 4,056 billion for the quarter ending March 31, 2025 under its suite of Mutual Fund (excluding domestic FoFs), Portfolio Management Services, Alternative Investment Funds, Offshore and Real Estate offerings.

Aditya Birla Sun Life AMC Ltd has been providing credit to real estate developers via it's Alternative Investment Fund floated by Aditya Birla Sun Life Trust-II and schemes under their Portfolio Management Services.

They have a strong investor base with family offices and ultra HNIs and HNIs investing via both vehicles offered by the group. While multiple schemes have been successfully closed and funds returned to investors, they have been consistently delivering quarterly returns to investors without any delinquencies since 2015.

#### **About Namo Realtech**

Namo Realtech is currently undertaking 2 projects in collaboration with Max Estates spanning a total area of over 30 acres with approximately 6.4 million square feet under development. The company holds additional land bank, and is in the process of acquiring further land assets on which it intends to collaborate with established developers with a view of providing high-end premium multi asset class products. Prior to this, the Managiing Director, Mr Mohit Jain, was responsible for establishing Krisumi Corporation in India in Joint Venture with Sumitomo Corporation of Japan.

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