Life Insurance

Aditya Birla Sun Life Insurance Company Ltd.

(A subsidiary of Aditya Birla Capital Ltd.)



PROTECTING INVESTING FINANCING ADVISING

July 25, 2023

BSE Limited

Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai- 400001 Scrip: 973339/ 973603

Dear Sir/Madam,

National Stock Exchange of India Limited

Exchange Plaza, 5th Floor, Plot. C/1, G-Block, Bandra-Kurla Complex, Bandra (East), Mumbai 400 051

Scrip: ABSL31

Sub: Financial Results and Outcome of the Board Meeting held on July 25, 2023

Pursuant to Regulations 51(2) and 52(1) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('SEBI Listing Regulations'), we wish to inform that the Board of Directors of Aditya Birla Sun Life Insurance Company Limited at its Meeting held today i.e., Tuesday, July 25, 2023, *inter alia*, approved the following:

- 1. Audited Standalone Financial Results of the Company for the guarter ended June 30, 2023.
- 2. Raising of funds by way of issuance of 3000 Non-Convertible Securities / Subordinated Debentures (listed, rated, unsecured, redeemable and non-convertible) aggregating upto Rs. 300,00,00,000/- (Rupees Three Hundred Crore only) on Private Placement basis.
- 3. Raising of funds by way of issuance of 2500 Non-Convertible Securities / Subordinated Debentures (unlisted, single rated, unsecured, redeemable and non-convertible) aggregating upto Rs. 250,00,00,000/- (Rupees Two Hundred Fifty Crore only) on Private Placement basis.
- 4. Accepted the resignation of Ms. Sangeeta Shetty (ACS: 18865), Company Secretary and Compliance Officer of Aditya Birla Sun Life Insurance Company Limited with effect from close of business hours on September 13, 2023.

The Board Meeting of Aditya Birla Sun Life Insurance Company Limited commenced at 4.30 P.M. (IST) and concluded at 6.30 P.M. (IST).

This above is for your information and records.

For Aditya Birla Sun Life Insurance Company Limited

Sangeeta Shetty Company Secretary Cc: **Axis Trustee Services Limited** The Ruby, 2nd Floor, SW, 29, Senapati Bapat Marg, Dadar West, Mumbai 400 028

Correspondence & Registered Office:

One World Center, Tower-1, 16[™] Floor,
Jupiter Mill Compound, 841, Senapati Bapat Marg,
Elphinstone Road, Mumbai - 400 013

CIN: U99999MH2000PLC128110

S. B. Billimoria & Co. LLP Chartered Accountants

One International Center, Tower 3, 32nd Floor, Senapati Bapat Marg, Elphinstone Road (West), Mumbai – 400 013 Haribhakti & Co. LLP Chartered Accountants 705, Leela Business Park, Andheri Kurla Road Andheri (East), Mumbai - 400 059

Auditors' Report on quarterly Audited Standalone Financial Results of Aditya Birla Sun Life Insurance Company Limited pursuant to Regulation 52 read with Regulation 63(2) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with IRDA Circular reference IRDAI/F&I/REG/CIR/208/10/2016 dated October 25, 2016

To The Board of Directors of

ACCOUNTANTS

Aditya Birla Sun Life Insurance Company Limited

- 1. We have audited the accompanying standalone Financial Results of Aditya Birla Sun Life Insurance Company Limited (the "Company") for the quarter ended June 30, 2023 which are included in the accompanying Statement of Standalone Financial Results for the quarter ended June 30, 2023, being submitted by the Company, pursuant to the requirement of Regulation 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended and IRDA Circular reference: IRDAI/F&I/ REG/CIR/208/10/2016 dated October 25, 2016 ("Standalone Financial Results") and which have been approved by the Board of Directors on July 25, 2023.
- 2. These Standalone Financial Results have been prepared on the basis of the condensed standalone interim financial statements prepared in accordance with the measurement and recognition principles specified in paragraph 3 below, which is the responsibility of the Company's management. The management's responsibility also includes the design, implementation and maintenance of internal control relevant to the preparation of the Standalone Financial Results that is free from material misstatement, whether due to fraud or error.
- 3. Our responsibility is to express an opinion on this Standalone Financial Results based on our audit of such interim condensed financial statements, which have been prepared by the Company's Management in accordance with the recognition and measurement principles laid down in Accounting Standard ("AS") 25, "Interim Financial Reporting", specified under Section 133 of the Companies Act, 2013 (the "Act"), including the relevant provisions of the Insurance Act, 1938 (the "Insurance Act"), the Insurance Regulatory and Development Authority Act, 1999 (the "IRDA Act") and other accounting principles generally accepted in India, to the extent considered relevant and appropriate for the purpose of the Standalone Financial Results and which are not inconsistent with the accounting principles as prescribed in the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditors' Report of Insurance Companies) Regulations, 2002 (the "Regulations") and orders/directions/circulars issued by the Insurance Regulatory and Development Authority of India ("IRDAI") to the extent applicable.
- 4. We conducted our audit in accordance with the Standards on Auditing specified under section 143(10) of the Act and other applicable authoritative pronouncements issued by the Institute of Chartered Accountants of India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the Standalone Financial Results are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts disclosed in Standalone financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion.
- 5. In our opinion and to the best of our information and according to the explanations given to us this Standalone Financial Results:
- I) are presented in accordance with the requirements of Regulation 52 read with Regulation 63(2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended and IRDAI- IRDA Circular reference: IRDAI/F&I/REG/CIR/208/10/2016 dated October 25, 2016 in this regard; and



II) give a true and fair view of the net profit and other financial information for the quarter ended June 30, 2023.

Other Matter

6. The actuarial valuation of liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists, is the responsibility of the Company's Appointed Actuary (the "Appointed Actuary"). The actuarial valuation of these liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists as at June 30, 2023, has been duly certified by the Appointed Actuary and in his opinion, the assumptions for such valuation are in accordance with the guidelines and norms issued by the IRDAI and the Institute of Actuaries of India in concurrence with the IRDAI. We have relied upon Appointed Actuary's certificate in this regard for forming our opinion on the valuation of liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists, as contained in the Standalone Financial Results.

For **S. B. Billimoria & Co. LLP**Chartered Accountants
Firm's Registration No. 101496W / W100774

For **Haribhakti & Co. LLP**Chartered Accountants
Firm's Registration No. 103523W / W100048

Jayesh Parmar

Partner

Membership No: 106388

UDIN: 23106388BGUGKB8094

Mumbai

25th July, 2023

Purushottam Nyati

Partner

Membership No: 118970

UDIN: 23118970BGWTNC7916

Mumbai

25th July, 2023

Aditya Birla Sun Life Insurance Company Limited

IRDAI Registration Number: 109 dated 31st January 2001

Statement of Audited Standalone Results for the Quarter ended 30th June, 2023

(Amounts in lacs of Indian Rupees)

| Sr No | . Particulars | Audited Quarter ended 30th June, 2023 | Audited Quarter ended 31st March, 2023 | Audited Quarter ended 30th June, 2022 | Audited Year ended 31st March, 2023 |
|--------------|--|--|---|--|--|
| Policy | rholders' A/C | | | | 2023 |
| 1 | Gross Premium Income: | 22 | | | |
| | (a) First Year Premium | 60,878 | 1,28,338 | 45,495 | 3,23,598 |
| | (b) Renewal Premium (c) Single Premium | 1,44,096 1,05,508 | 2,52,737 1,14,542 | 1,28,537 87,934 | 7,39,694 4,43,677 |
| 2 | Net Premium Income ¹ | 2,98,152 | 4,79,498 | 2,48,701 | 14,53,945 |
| 3 | Income from investments: (Net) ² | 2,90,212 | 43,939 | (82,704) | 3,45,760 |
| 4 | Other Income | 2,066 | 1,737 | 1,008 | 5,616 |
| 5 | Transfer of funds from Shareholders' A/c | 10,347 | 11,163 | 5,083 | 28,477 |
| 6 | Total 2 to 5 | 6,00,777 | 5,36,337 | 1,72,088 | 18,33,798 |
| 7 | Commission on: | | | | |
| | (a) First Year Premium | 10,527 | 24,333 | 6,811 | 55,819 |
| | (b) Renewal Premium (c) Single Premium | 3,265 577 | 7,166 829 | 3,526 510 | 21,094 |
| | Rewards and/or Remuneration to Agents, Brokers or other intermediaries | 3,711 | 2,006 | 600 | 2,946 4,501 |
| 8 | Net Commission ⁶ | 18,080 | 34,334 | 11,447 | 84,360 |
| 9 | Operating Expenses related to insurance business (a+b): | 20,000 | - 1,000 | / * * * * * * * * * * * * * * * * * * | 0.,,000 |
| | (a) Employees remuneration and welfare expenses | 25,366 | 32,348 | 20,504 | 1,01,670 |
| | (b) Other operating expenses | 21,563 | 35,113 | 22,815 | 1,07,980 |
| 10 | Expenses of Management (8+9) ⁵ | 65,009 | 1,01,795 | 54,766 | 2,94,010 |
| 11 | Provisions for doubtful debts (including bad debts written off) | (55) | 87 | 3 | 75 |
| 12 13 | Provisions for diminution in value of investments Others - Provision for standard and non standard assets | - (0) | (0) | - | * |
| 14 | Goods and Service tax charge on linked charges | (0) 2,880 | (0) 3,120 | 2,838 | (2) 11,947 |
| 15 | Provision for taxes | 1,676 | 2,090 | 2,836 642 | 5,315 |
| 16 | Benefits Paid ³ (Net) ¹ | 1,55,580 | 1,74,905 | 1,31,912 | 5,77,889 |
| 17 | Change in actuarial liability | 3,69,273 | 2,42,183 | (22,776) | 9,15,274 |
| 18 | Total (10+11+12+13+14+15+16+17) | 5,94,363 | 5,24,180 | 1,67,385 | 18,04,508 |
| 19 | Surplus/(Deficit) (6-18) | 6,414 | 12,157 | 4,703 | 29,290 |
| 20 | Appropriations | | | | |
| | (a) Transferred to Shareholders | 6,414 | 12,157 | 4,703 | 29,290 |
| 21 | (b) Funds for Future Appropriations | - | | - | * |
| 21 | Details of Surplus/(Deficit) (a) Interim bonus paid | 205 | 168 | 176 | 642 |
| | (b) Terminal bonus paid | 4 | 3 | 5 | 16 |
| | (c) Allocation of bonus to policyholders | | 28,406 | | 28,406 |
| | (d) Surplus shown in the Revenue Account | 6,414 | 12,157 | 4,703 | 29,290 |
| | Total Surplus | 6,623 | 40,734 | 4,884 | 58,354 |
| | EHOLDERS' A/C | | | | |
| 22 | Transfer from Policyholders' Account | 6,414 | 12,157 | 4,703 | 29,290 |
| 23 | Total income under Shareholders' Account | | | F 448 | 22.000 |
| | (a) Investment Income (b) Other income | 11,477 | 6,660 | 5,443 | 23,890 / |
| 24 | Expenses other than those related to insurance business ⁴ | 2,016 | 2,766 | 2,151 | 9,318 |
| 25 | Transfer of funds to Policyholders' A/c | 10,347 | 11,163 | 5,083 | 28,477 |
| 26 | Provisions for doubtful debts (including write off) | | | - | , |
| 27 | Provisions for diminution in value of investments | | | | |
| 28 | Profit/ (loss) before tax (22+23-24-25-26-27) | 5,528 | 4,888 | 2,912 | 15,385 |
| 29 | Provisions for tax | 1,264 | 4 | 595 | 1,535 |
| 30 | Profit/(loss) after tax and before extraordinary items | 4,264 | 4,884 | 2,317 | 13,850 |
| 31 | Extraordinary Items (Net of tax expenses) | 4,264 | 4 994 | 2,317 | 12 050 |
| 32 33 | Profit/(loss) after tax and extraordinary items Dividend per share: | 4,204 | 4,884 | 2,317 | 13,850 |
| | (a) Interim Dividend | - | | | |
| | (b) Final Dividend | - | - | | - |
| 34 | Debenture redemption reserve | * | | * | - |
| 35 | Profit carried to Balance Sheet | 35,590 | 31,326 | 19,793 | 31,326 |
| 36 | Paid up equity share capital | 1,97,513 | 1,93,823 | 1,90,121 | 1,93,823 |
| 37 | Reserve & Surplus (excluding Revaluation Reserve) | 1,21,080 | 95,197 | 61,678 | 95,197 |
| 38 | Fair value Change Account and revaluation reserve (Shareholders' Account) | 683 | 3,590 | 4,171 | 3,590 |
| 39 | Total Assets: | | | | |
| | (a) Investments: - Shareholders' | 3,62,279 | 3,29,805 | 2,96,511 | 3,29,805 |
| | -Policyholders' Fund excluding Linked Assets | 38,53,028 | 36,24,563 | 29,20,228 | 36,24,563 |
| | -Assets held to cover Linked Liabilities | 32,34,669 | 30,50,741 | 28,49,299 | 30,50,741 |
| | (b) Other Assets (Net of current liabilities and provisions) | 82,082 | 1,13,753 | 63,074 | 1,13,753 |
| Foot r | otes: | | | | * ** |
| 21 1000 1000 | The second secon | | | | |

Foot notes

- 1 Net of reinsurance
- 2 Net of amortisation and losses (including capital gains)
- 3 Inclusive of interim and terminal bonus
- 4 Includes Remuneration of MD/CEOs/WTDs over specifed limits as per IRDAI Guidelines, 2023 and Interest on NCD
- 5 Contribution towards EOM as per IRDAI (Expenses of Management of Insurers transacting Life Insurance business) Regulations, 2023 is evaluated annually
- 6 Inclusive of rewards and/or remuneration to agents, brokers and other intermediaries





| Sr No. | Particulars | | Audited Quarter ended 30th June, 2023 | Audited Quarter ended 31st March, 2023 | Audited Quarter ended 30th June, 2022 | Audited Year ended 31st March, 2023 |
|--------|--|----------|--|---|--|--|
| | Segment Income: Policyholders: | | | | | |
| | Non Par Linked Individual Life Net Premium | | 43,517 | 73,552 | 44,013 | 2,30,072 |
| I | income from investments ² | | 1,80,110 | (27,055) | (1,06,389) | 72,695 |
| | Fransfer of Funds from shareholders' account Other income | | 203 | 168 | 88 | 599 |
| | Non Par Linked Group Life | | | | | |
| | Net Premium Income from investments ² | | 20,533 31,828 | 29,152 7,987 | 9,838 (19,784) | 1,09,088 31,147 |
| | Transfer of Funds from shareholders' account Other income | | | 292 | • | • |
| | omer income Non Par Linked Pension Individual | | 39 | 32 | 11 | 115 |
| ١ | Net Premium | | 1,392 | 2,632 | 1,653 | 7,618 |
| | ncome from investments ² Fransfer of Funds from shareholders' account | | 4,765 - | (271) | (3,294) | 3,024 |
| C | Other income | | 3 | 3 | 2 | 8 |
| | Non Par Linked Pension Group Net Premium | | 1,179 | 1,305 | 785 | 29,784 |
| I | ncome from investments ² | | 7,186 | 948 | (4,287) | 5,729 |
| | Fransfer of Funds from shareholders' account Other income | | 117 2 | 2 | 1 | - 31 |
| r | Non Par Linked Health Individual | | | | | |
| | let Premium | | 29 | 62 | 41 | 176 |
| | ncome from investments ² Fransfer of Funds from shareholders' account | | 562 - | (43) 5 | (375) | 320 5 |
| C | Other income | | (0) | 0 | 0 | 0 |
| | Non Par Non Linked Individual Life let Premium | | 1,13,470 | 2,34,294 | 77,471 | 6,05,819 |
| I | ncome from investments ² | | 31,431 | 31,211 | 25,282 | 1,15,148 |
| | ransfer of Funds from shareholders' account Other Income | | 8,056 1,253 | 10,549 1,069 | 3,979 532 | 26,761 3,215 |
| | on Par Non Linked Group Life | | | | | |
| | let Premium ncome from investments ² | | 30,595 6,977 | 37,789 6,384 | 23,485 5,079 | 1,18,418 23,846 |
| Т | ransfer of Funds from shareholders' account | | - | -1 | 140 | - |
| | Other income | | 89 | 63 | 26 | 195 |
| | Non Par Non Linked Group Life Variable let Premium | | 1,804 | 10,903 | 506 | 29,085 |
| | ncome from investments ² ransfer of Funds from shareholders' account | | 2,048 | 1,723 | 1,615 | 6,699 |
| | Other Income | | 4 | 11 | 0 | 30 |
| | ion Par Non Linked Pension Individual | | | | | |
| | let Premium ncome from investments ² | | 77 17 | 4 16 | 2 20 | 16 77 |
| | ransfer of Funds from shareholders' account Other income | | 9 | 8 | 4 | 34 0 |
| | non Par Non Linked Annuity Individual | | • | Ü | • | Ü |
| | let Premium | | 4,525 | 7,533 | 4,021 | 24,218 |
| | ncome from investments ² ransfer of Funds from shareholders' account | | 1,224 319 | 1,115 | 814 5 | .3,900 |
| C | Other Income | | 9 | 8 | 5 | 26 |
| | lon Par Non Linked Group Pension let Premium | | 53,782 | 28,113 | 59,375 | 1,36,281 |
| | ncome from investments ² | | 8,505 | 7,435 | 5,280 | 27,175 |
| | ransfer of Funds from shareholders' account Other income | | 232 94 | 309 30 | 674 75 | 1,677 139 |
| | on Par Non Linked Group Pension Variable | | | | | |
| | let Premium ncome from investments ² | | 308 | 597 1,325 | 590 1,585 | 2,546 -5,742 |
| T | ransfer of Funds from shareholders' account | | 1,456 | - | is. | |
| - | Other Income | | 1 | 1 | 0 | 4 |
| | ion Par Non Linked Health Individual let Premium | | 113 | 138 | 101 | 498 |
| I | ncome from investments ² ransfer of Funds from shareholders' account | | 5 | 4 | 3 | . 14 |
| | ransier of Funds from snareholders' account Other income | | 1 | 0 | 0 | 2 |
| | Par Non Linked Individual Life | | *** | | | |
| | let Premium ncome from Investments ² | | 26,828 14,100 | 53,425 13,160 | 26,820 11,747 | 1,60,325 50,244 |
| T | ransfer of Funds from shareholders' account Other income | LIFE TO | 1,616 367 | - 349 | 421 268 | 1,254 |
| | Shareholders: | CALL | 507 | J17 | 200 | 2/647 |
| I | ncome from investments ² | TAMEAI S | 11. CH | AR ERED | 5,443 - | 23,890 |
| | The state of the s | * * * | TO LACE | CONTAINIS | | |

Aditya Birla Sun Life Insurance Company Limited IRDAI Registration Number: 109 dated 31st January 2001 Segment Reporting (Standalone) for the Quarter ended 30th June, 2023 (Amounts in lacs of Indian Rupees)

| Sr No | . Particulars | Audited Quarter ended 30th June, 2023 | Audited Quarter ended 31st March, 2023 | Audited Quarter ended 30th June, 2022 | Audited Year ended 31st March, 2023 |
|-------|--|--|---|--|--|
| 2 | Segment Surplus/(Deficit) (net of transfer from shareholders' A/c) : | | | | |
| | Non Par Linked Individual Life Non Par Linked Group Life Non Par Linked Pension Individual | 3,691 548 554 | 3,144 (292) 149 | 87 426 496 | 10,754 2,044 1,130 |
| | Non Par Linked Pension Group Non Par Linked Health Individual | (117) 87 | 210 92 | 192 44 | 675 206 |
| | Non Par Non Linked Individual Life | (8,056) | (10,549) | (3,979) | (26,761) |
| | Non Par Non Linked Group Life Non Par Non Linked Group Life Variable | 1,374 33 | 3,153 46 | 2,869 196 | 9,340 634 |
| | Non Par Non Linked Pension Individual Non Par Non Linked Annuity Individual | (9) (319) | (8) 603 | (4) (5) | (34) 881 |
| | Non Par Non Linked Group Pension Non Par Non Linked Group Pension Variable | (232) 95 | (309) 101 | (674) 351 | (1,677) 591 |
| | Non Par Non Linked Health Individual | 31 | 74 | 42 | 197 |
| | Par Non Linked Individual Life Total | (1,616) (3,933) | 4,586 1,000 | (421) (380) | 2,838 818 |
| | Shareholders Grand Total | 8,197 4,264 | 3,884 4,884 | 2,697 2,317 | 13,032 13,850 |
| 3 | Segment Assets: | | | | |
| | Non Par Linked Individual Life Non Par Linked Group Life | 21,71,774 8,47,764 | 20,32,194 8,13,737 | 19,45,428 7,20,030 | 20,32,194 8,13,737 |
| | Non Par Linked Pension Individual | 75,011 | 72,528 | 7,20,030 | 72,528 |
| | Non Par Linked Pension Group | 1,62,228 | 1,55,289 | 1,32,609 | 1,55,289 |
| | Non Par Linked Health Individual Non Par Non Linked Individual Life | 8,803 | 8,426 | 8,100 | 8,426 |
| | Non Par Non Linked Individual Life Non Par Non Linked Group Life | 19,78,187 3,87,523 | 18,85,521 3,65,991 | 14,54,361 3,04,841 | 18,85,521 3,65,991 |
| | Non Par Non Linked Group Life Variable | 1,00,162 | 99,320 | 79,604 | 99,320 |
| | Non Par Non Linked Pension Individual | 1,130 | 1,245 | 1,422 | 1,245 |
| | Non Par Non Linked Annuity Individual | 73,223 | 68,663 | 50,324 | 68,663 |
| | Non Par Non Linked Group Pension | 4,71,536 | 4,28,044 | 3,32,369 | 4,28,044 |
| | Non Par Non Linked Group Pension Variable Non Par Non Linked Health Individual | 65,517 270 | 64,358 242 | 64,255 184 | 64,358 242 |
| | Par Non Linked Individual Life | 8,25,644 | 7,86,377 | 6,60,098 | 7,86,377 |
| | Shareholders Fund | 3,63,284 | 3,36,927 | 2,99,974 | 3,36,927 |
| | Total | 75,32,056 | 71,18,862 | 61,29,111 | 71,18,862 |
| 4 | Segment Policy Liabilities ³ : Non Par Linked Individual Life | 21,71,774 | 20,32,194 | 19,45,428 | 20,32,194 |
| | Non Par Linked Group Life | 8,47,764 | 8,13,737 | 7,20,030 | 8,13,737 |
| | Non Par Linked Pension Individual | 75,011 | 72,528 | 75,512 | 72,528 |
| | Non Par Linked Pension Group Non Par Linked Health Individual | 1,62,228 | 1,55,289 | 1,32,609 | 1,55,289 |
| | Non Par Linked Individual Non Par Non Linked Individual Life | 8,803 19,78,187 | 8,426 18,85,521 | 8,100 14,54,361 | 8,426 18,85,521 |
| | Non Par Non Linked Group Life | 3,87,523 | 3,65,991 | 3,04,841 | 3,65,991 |
| | Non Par Non Linked Group Life Variable | 1,00,162 | 99,320 | 79,604 | 99,320 |
| | Non Par Non Linked Pension Individual | 1,130 | 1,245 | 1,422 | 1,245 |
| | Non Par Non Linked Annuity Individual | 73,223 | 68,663 | 50,324 | 68,663 |
| | Non Par Non Linked Group Pension Non Par Non Linked Group Pension Variable | 4,71,536 65,517 | 4,28,044 64,358 | 3,32,369 | 4,28,0 44 64,358 |
| | Non Par Non Linked Group Pension Variable Non Par Non Linked Health Individual | 270 | 64,358 242 | 64,255 184 | 64,358 242 |
| | Par Non Linked Individual Life | 8,25,644 | 7,86,377 | 6,60,098 | 7,86,377 |
| | Shareholders Fund | 3,63,284 | 3,36,927 | 2,99,974 | 3,36,927 |
| | Total | 75,32,056 | 71,18,862 | 61,29,111 | 71,18,862 |

- Note:
 Segments include:
 Linked Policies: (i) Life (ii) General Annuity and Pension (iii) Health (iv) Variable Non-Linked;
- 2
- INON-Participating Policies: (i) Life (ii) General Annuity and Pension (iii) Health (iv) Variable
 2. Participating Policies: (i) Life (ii) General Annuity and Pension (iii) Health (iv) Variable
 Net of provisions for diminution in value of investment
 Segment Policy Liability is the total liability as per balance sheet for each segment and includes Rs. 5,991 lacs of Realised Hedge Reserves of Non Linked policyholders as on 30th June,
 2023 3







Aditya Birla Sun Life Insurance Company Limited IRDAI Registration Number: 109 dated 31st January 2001 Statement of Standalone Results for the Quarter ended 30th June, 2023 (Amounts in lacs of Indian Rupees, unless otherwise stated)

| Particulars | Audited Quarter ended 30th June, 2023 | Audited Quarter ended 31st March, 2023 | Audited Quarter ended 30th June, 2022 | Audited Year ended 31st March, 2023 |
|--|--|---|--|--|
| Analytical Ratios: | | | | |
| (i) Solvency Ratio (no. of times) ² | 1.80 | 1.73 | 1.81 | 1,73 |
| (ii) Expenses of Management Ratio | | | | |
| (Expenses of Management = Gross Commission + Operating Expenses related to Insurance Business by total gross premium net of service tax / GST) | 20.94% | 20.54% | 20.91% | 19.51% |
| (iii) Policyholder's liabilities to shareholders' fund | | | | |
| (Policyholders' Liabilities = Policy Liabilities + Funds for Future Appropriations + Provision for Linked Liabilities +Credit/(Debit) fair value change account (Linked & Non Linked) | 2243.45% | 2315.80% | 2274.93% | 2315,80% |
| (Shareholders' Funds = Share Capital + Reserves & Surplus + Credit / (Debit) fair value account + Credit / (Debit) balance in Profit & Loss account.) (iv) Earnings per share (in absolute Indian Rupees): | | | | |
| a) Basic EPS before and after extraordinary items (net of tax expense) for the period (not annualized for quarter) | 0.22 | 0.25 | 0.12 | 0.72 |
| b) Diluted EPS before and after extraordinary items (net of tax expense) for the period (not annualized for quarter) | 0.22 | 0.25 | 0.12 | 0.72 |
| (v) NPA ratios: (for Policyholders' fund) | | | | |
| a) Gross NPAs | NIL | NIL | NIL | NIL |
| Net NPAs | NIL | NIL | NIL | NIL |
| b) % of Gross NPAs | NIL | NIL | NIL | NIL |
| % of Net NPA | NIL | NIL | NIL | NIL |
| (vi) Yield on Investments (on Policyholders' fund) (not annualized for quarter) A. Without unrealised gains / (loss) - Non Linked Par Non Par - Linked | 1.81% 1.75% | 1.78% 1.80% | 1:88% 1.79% | 7.58% 7.70% |
| Non Par B. With unrealised gains / (loss) | 2.26% | 1.30% | 1.61% | 6.42% |
| - Non Linked Par | 3.75% | 1.35% | -3,25% | 4.72% |
| Non Par | 2.92% | 1.84% | -2.37% | 5.55% |
| - Linked | | | | |
| Non Par | 7.02% | -0.95% | -4.82% | 2.28% |
| (vii) NPA ratios: (for shareholders' fund) | | | | |
| (a) Gross & Net NPAs | NIL | NIL | NIL | NIL |
| (b) % of Gross & Net NPAs | NIL | NIL | NIL | ·NIL |
| (Viii) Yield on Investments (on Shareholders' A/c) (not annualized for quarter) | | | | X ** |
| A. Without unrealised gains / (loss) | 3,33% | 1.99% | 1.85% | 7.85% |
| B. With unrealised gains / (loss) | 3.15% | 1.36% | -2.52% | 4.30% |
| (ix) Persistency Ratio ³ by premium: | | 05.070 | 02.0204 | 07.000/ |
| 13th month | 87.55% 73.21% | 85.87% 72.73% | 82.83% 67.55% | 87.09% 72.35% |
| 25th month 37th month | 66.31% | 64.28% | 66.05% | 66.31% |
| 49th month | 64.42% | 64.22% | 62.74% | 63.99% |
| 61st month | 57.22% | 59.41% | 50.24% | 56.02% |
| by count : | | | | |
| 13th month | 78.75% | 74.96% | 74.86% | 78.47% |
| 25th month | 65.53% 57.50% | 66.19% | 56.61% 55.01% | 63.94% 57.87% |
| 37th month 49th month | 57.59% 54.84% | 55.89% 55.53% | 55.91% 48.23% | 54 05% |
| 61st month | 46.23% | 48.76% | 38.06% | MOR 44.75% |
| ODIDA * | | 3-2-2- | B | CHARTERED C |

| Particulars | Audited Quarter ended 30th June, 2023 | Audited Quarter ended 31st March, 2023 | Audited Quarter ended 30th June, 2022 | Audited Year ended 31st March, 2023 |
|--|--|---|--|--|
| (x) Conservation Ratio | | | | |
| (Renewal Premium for current year net of service tax / GST divided by first year premium + renewal premium net of service tax / GST for previous year) | | | | |
| Non Participating Linked - Individual Life | 80.86% | 74.85% | 77.74% | 77.06% |
| Non Participating Linked - Group Life | NA | NA | 0.00% | NA |
| Non Participating Linked - Individual Pension | 63.77% | 50.43% | 73,97% | 56.18% |
| Non Participating Linked - Group Pension | 137.55% | 94.39% | 97.99% | 74.28% |
| Non Participating Linked - Individual Health | 75.21% | 75.12% | 73.55% | 72.68% |
| Non Participating Non Linked - Individual Life | 90.20% | 90.50% | 87.93% | 89.91% |
| Non Participating Non Linked - Group Life | 44.89% | 39.83% | 171.08% | 53.10% |
| Non Participating Non Linked - Group Life Variable | NA | NA | 0.00% | NA |
| Non Participating Non Linked - Individual Pension | 97.59% | 65.94% | 21.34% | 48.07% |
| Non Participating Non Linked - Individual Annuity | 33.54% | NA | 0.00% | NA |
| Non Participating Non Linked - Group Pension | 1804.26% | 7.01% | 10.49% | 73.31% |
| Non Participating Non Linked - Group Pension Variable | 49.93% | 31,91% | 175.09% | 56.50% |
| Non Participating Non Linked - Individual Health | 81.70% | 85.25% | 82.67% | 84.49% |
| Participating Non Linked - Individual Life | 91.36% | 90.14% | 91.22% | 90.23% |

Notes:

- 1. Analytical ratios have been calculated as per definition given in IRDAI Analytical ratios disclosure.
- 2. The solvency ratio are as certified by the Appointed Actuary.
- 3. The persistency ratios have been disclosed basis certificate received from the Appointed Actuary.
- a. The persistency ratios for quarter ended June 30, 2023 have been computed as per IRDAI Circular IRDA/ACT/CIR/MISC/035/01/2014 dated January 23, 2014.
- b. Persistency Ratios for balance periods have been computed as per circular IRDA/F&A/CIR/MISC/256/09/2021 taking into account the effect of the grace period.
- The persistency ratios for quarter ended Mar 31, 2023 have been calculated for the policies issued in Jan 2022 to March 2022 period of the relevant year. e.g. 13th month persistency for current quarter is calculated for the policies issued in the period Jan 2022 to March 2022. The persistency ratio for quarter ended June 30, 2022-is calculated in similar manner.
- The persistency ratios for year ended March 31, 2023 is calculated for the policies issued in April to March period of the relevant year. e.g. 13th month persistency for current year is calculated for the policies issued in the period April 2021 to March 2022.







Aditya Birla Sun Life Insurance Company Limited

IRDAI Registration Number: 109 dated 31st January 2001

Statement of Standalone disclosures as per Regulation 52(4) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 for the Quarter ended 30th June, 2023

(Amounts in lacs of Indian Rupees, unless otherwise stated)

| Particulars | Audited Quarter ended 30th June, 2023 | Audited Quarter ended 31st March, 2023 | Audited Quarter ended 30th June, 2022 | Audited Year ended 31st March, 2023 |
|---|--|---|--|--|
| 1 Debt Equity Ratio ¹ (no of times) | 0.16 | 0.17 | 0.20 | 0.17 |
| 2 Debt service coverage ratio ² (no of times) | 6.96 | 6.31 | 5.14 | 5.12 |
| 3 Interest service coverage ratio ³ (no of times) | 6.96 | 6.31 | 5.14 | 5.12 |
| 4 Outstanding redeemable preference shares (quantity and value) | NA | NA | NA | NA |
| 5 Capital redemption reserve / debenture redemption reserve | 1.37 | 1.37 | 1.37 | 1.37 |
| 6 Net Worth ⁴ | 3,19,276 | 2,92,610 | 2,55,970 | 2,92,610 |
| 7 Net profit/ loss after tax ⁵ | 4,264 | 4,884 | 2,317 | 13,850 |
| 8 Earnings per share: | | | | |
| a) Basic EPS before and after extraordinary items (net of tax expense) for the period (not annualized for quarter) | 0.22 | 0.25 | 0.12 | 0.72 |
| b) Diluted EPS before and after extraordinary items (net of tax expense) for the period (not annualized for quarter) | 0.22 | 0.25 | 0.12 | 0.72 |
| 9 Current ratio ⁶ | 1.28 | 1.35 | 1,25 | 1.35 |
| 10 Long term debt to working capital ⁹ | NA | NA | NA | NA |
| 11 Bad debts to Account receivable ratio ⁹ | NA | NA | NA | NA |
| 12 Current liability ratio ⁷ | 0.02 | 0.03 | 0.02 | 0.03 |
| 13 Total debts to total assets ⁸ | 0.01 | 0.01 | 0.01 | 0.01 |
| 14 Debtors turnover ⁹ | NA | NA | NA | ŅA |
| 15 Inventory turnover ⁹ | NA | NA | NA | NA |
| 16 Operating margin (%) ⁹ | NA | NA | NA | NA |
| 17 Net Profit margin (%) ⁹ | NA | NA | NA | NA |

Notes:

- 1 Debt-Equity Ratio is calculated as Total Borrowings divided by Networth. Net worth is shareholders funds including Credit / (Debit) Fair Value Change Account.
- 2 Debt service coverage ratio is calculated as Profit before interest and tax divided by interest expense together with principal repayments of long-term debt during the period.
- 3 Interest service coverage ratio is calculated as Profit before interest and tax divided by interest expense.
- 4 Net worth is shareholders funds including Credit / (Debit) Fair Value Change Account.
- 5 Net profit/ loss after tax is the profit after tax as per shareholders account for year to date
- 6 Current ratio is current assets divided by current liabilities
- 7 Current liability ratio is computed as current liability divided by total liability. Total liability includes borrowings, poliycholder liabilities, FFA, current liability and provisions.
- 8 Total debts to total assets is total borrowings divided by total assets as per balance sheet.
- 9 Not applicable to Insurance Companies.
- 10 Sector specific equivalent ratios are included in Analytical ratios.







Aditya Birla Sun Life Insurance company Limited

Registration Number: 109 dated 31st January 2001

Notes:

- 1 Aditya Birla Sun Life Insurance Company Limited ('the Company' or 'ABSLI') (CIN: U99999MH2000PLC128110), headquartered at Mumbai, had commenced operations on 19th March 2001, after receiving the license to transact life insurance business in India from the Insurance Regulatory and Development Authority ('IRDA') on 31st January 2001.
- 2 The above financial results have been prepared in accordance with the requirements of Regulation 52 read with Regulation 63(2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 read with (Fifth Amendment) Regulations, 2021 w.e.f. September 7, 2021, to the extent applicable, and IRDAI Circular IRDA/F&I/REG/CIR/208/10/2016 dated October 25, 2016 on publication of financial results for Life Insurance companies.
- The above financial results of the Company for the quarter ended June 30, 2023 were reviewed by the Audit Committee and subsequently, approved by the Board of Directors at its meeting held on July 25, 2023 These results are audited by the joint statutory auditors of the Company.
- 4 In view of seasonality of the Industry, the financial results for the quarter ended June 30, 2023 are not indicative of the results that may be expected of any other interim period or full year.
- 5 During the quarter ended June 30, 2023, the Company has issued 3,69,00,300 equity shares of Rs. 10 each to Aditya Birla Capital Limited and Sun Life Financial (India) Insurance Investments Inc. in the existing ratio of 51% and 49% respectively.
- 6 The amounts for the quarter ended March 31, 2023 are balancing amounts between the amounts as per audited accounts for the year ended March 31, 2023 and nine months ended December 31, 2022.
- 7 Policy Liabilities are adequately backed by assets such as investments, loans to policyholders, cash and bank balance, advances and other assets.
- 8 Previous period's figures have been regrouped wherever necessary, to conform to current period's classification.
- 9 In accordance with the requirements of IRDA Circular on "Public Disclosure by Insurers" dated September 30, 2021, the Company will publish the financials on the Company's website as well.







In terms of our report attached

For S.B. Billimoria & Co. LLP **Chartered Accountants** ICAI Firm Registration No. 101496W / W100774

For Haribhakti & Co. LLP Chartered Accountants ICAI Firm Registration No. 103523W / W100048

For and on behalf of the Board of Directors

Jayesh Parmar Partner

Purushottam Nyati Partner Membership No. 106388 Membership No. 118970

Kam est Rao Managing Director & CEO (DIN: 07665616)

Mumbai, 25th July, 2023



